



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

NTAS17180022

Campus Recruitments 2017-18 Passout Batch

Company Name	:	Edge Telecom Pvt. Ltd.
Website	:	http://edgetelecom.org/
Profile	:	International Sales Executive
Compensation	:	6.5 Lacs + Incentives and International Exposure
Location	:	New Delhi
Role Description	:	<ul style="list-style-type: none">a) MBA in S&M/ Finance/ International Businessb) The candidate shall be responsible to make aware about our Project to South Asian Countriesc) Handle HNI Clientsd) Interact with Embassy and with other Departments in order to maintain Organization Eco system.
Desired Profile	:	<ul style="list-style-type: none">a) Candidate should have excellent communication skillsb) Should be dynamic, proactive and have passion to workc) Passion to do sales, Strong Analytical Skillsd) Hands on experience MS-Office applications like Word, Excel, PPT etce) Attention to accuracy and detail in all aspects of responsibilities.f) Ability to communicate effectively, both verbal as well as written, Basic understanding of Sales Principleg) Dynamic personality
Job Responsibilities	:	<ul style="list-style-type: none">a) Set priorities to ensure task completion andb) Handle International Leadsc) Maintain and plan the leads and convert them to clients.d) Generate Revenue.e) Be Brand Ambassador of Empire Estate Regional Centre US.

- f) Follow the Sales process with prospective HNI Clients.
- g) Executes monthly and yearly sales objectives with regular tracking and progress reports Works closely with the VP of International on strategic initiatives to achieve goals.
- h) Able to build awareness in respective counselees for the brands represented
- i) Provide tools to assist in achieving goals

Personal Attributes

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- a) Ethics and integrity of the highest degree
- b) Always Professional, polite and friendly
- c) Must be able to influence others, identify and overcome objections
- d) Must have a positive and can-do attitude
- e) Proactive problem solving and solution oriented
- f) Excellent verbal and communication skill

Interested Students need to [CLICK HERE](#) to register for the profile.

My Best Wishes are with you!

Dr Ajay Rana

**Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)**

Awards & Recognition (114 Awards) Including
 MIP by Founder President RBEF & Chairman AKC Group of Companies
 Leadership Award by BRICS - MSME
 Most Influential Directors of India
 Educlusion Award- Singapore
 IT Next- CIO
 International WHO'S WHO – USA

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Advisor & Director – Amity Group
